



Planned Administrators, Inc. (PAI)

Celebrating 40 Years in the Industry



PAST, PRESENT & FUTURE

PAI's journey, as a Third Party Administrator (TPA), began in 1981 with approximately 10 team members along with a desire to provide unprecedented service and value for self-funded administration of employee benefit plans to Palmetto State citizens. Over the years, PAI has evolved into a multi-faceted company with many offerings.

In 1984, PAI became a wholly owned subsidiary of the only South Carolina owned and operated health insurance carrier. This relationship provides PAI accounts with the best provider network in the state, as well as access to programs and partnerships designed to reduce medical costs, while maintaining the "high touch" service model that makes TPA's special.

In 2004, PAI started administration of limited benefit medical plans for part-time and hourly employees employed by national and international companies. These fully-insured programs continue to grow today with more than 356,407 members enrolled, and are supported by two carrier partners.

In 2013, PAI became a national administrator for voluntary benefits, including critical illness, accident, and hospital indemnity products.

In 2015, PAI launched Affordable Care Act (ACA) compliant plans to accommodate large group employer federal mandates. Today, these plans include both self-funded and fully-insured options that help these employers meet their federal mandates.

In 2015, PAI acquired Companion TPA, a property & casualty administrator, specializing in workers' compensation, general liability and commercial auto.

Today, 40 years later, PAI has grown into a national TPA authorized to administer business in all 50 states and continues to serve multiple markets. With 315 talented team members focused on our vision to "make benefits better," PAI is considered an industry leader of TPA products, services and solutions.

PAI has built a success story based on forward thinking vision, a philosophy of collaboration with our client partners, the power of relationships and innovative benefit administration solutions.

PAI's current product portfolio mix allows us to continue to provide self-funded and fully-insured administration for clients as well as incorporate back-room administration for partner carriers.

PAI's business model is simple: We inspire trust and build partnerships by focusing on a benefit design platform that works by:

- Providing flexible administrative solutions
- Offering unique solutions to meet unique and specific needs
- Creating products and offerings that deliver results and resonate value to clients, members and partners -

"Making Benefits Better!"

At **PAI**, we believe exceptional relationships and value based plan design solutions come from collaboration. We are motivated and inspired by the concept of developing new— needed products, lines of business, opportunities and partnerships— which drive PAI to continue the journey forward!